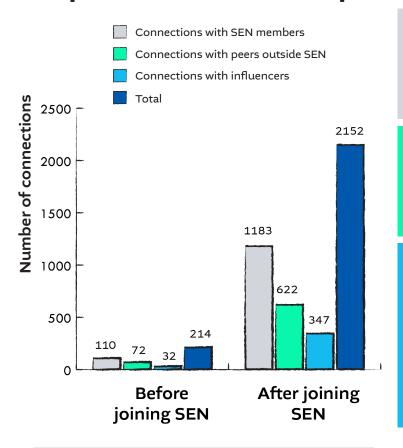
# U>P

# Impact Evaluation Report 2017-18 In numbers

### Impact of SEN membership



1073%

increase in connections with SEN members

984%

increase in connections with influencers and policy makers

**550%** 

increase in connections with sector peers outside of SEN 10x

overall number of connections by joining a SEN

42

new connections made on average by individual SEN members

**570%** 

increase in the number of trusting relationships

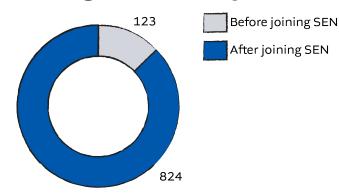
16%

of new connections are with influencers and policy makers

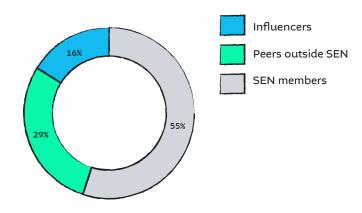
45%

of new connections are with non-SEN members

# **Trusting Relationships**



#### **New Connections**



## **Impact of SEN Coordinators**



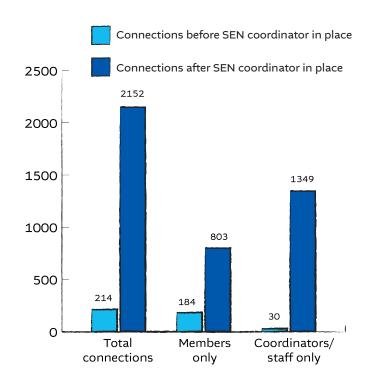
the number of connections after a SEN coordinator is in place

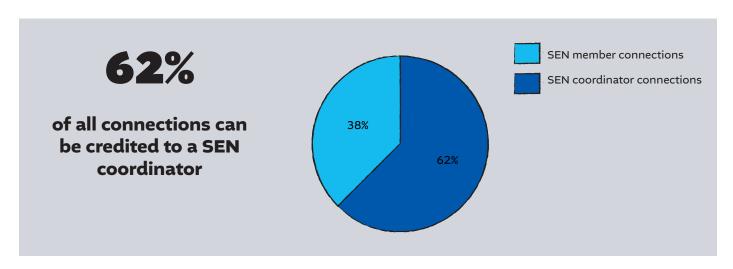
1938%

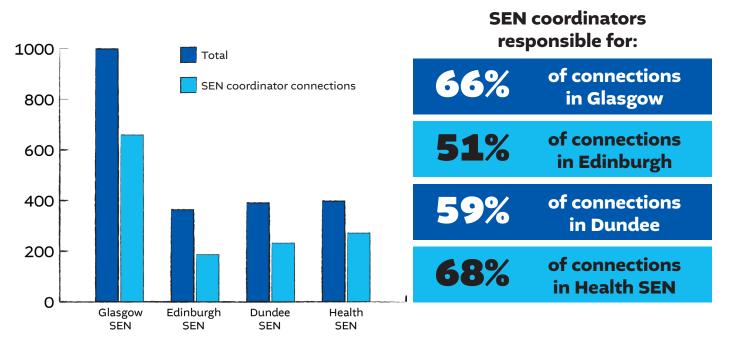
increase in connections across all four networks in pilot

1349

connections made by coordinators across the four networks







Connections of SEN coordinator compared to total

# **Key Benefits of SEN Membership**



Specialised social enterprise support



A collective voice for social enterprises



A platform for social enterprises to maximise their value



Exchange of learning and information



Regular metings and events



Access to new opportunities



Collaboration and cooperation



A community of practice

#### **Testimonials**

I wish I had known about SEN network before I set up a Social Enterprise organisation as it possesses a wealth of working knowledge through the coordinators as well as fellow organisations.

Pasna Sallis, Weekday WoW Factor

U>P is extremely helpful in illustrating the power of a network and why staffed SENs are crucial to local social enterprise development and support. SEN members have proven that network staff play a key role in facilitating the building of relationships and trust.

My involvement in the pilot taught me about the different kinds of connections we have and how we can incorporate them our strategic planning depending on which types of relationships we would like to strengthen.

Julie Farr, Dundee SEN Coordinator

The SEN has been a great support and resource from the start. In the early days it put me in touch with lots of like-minded people, I learnt so much from their experiences and enthusiasm.

As Dementia Friendly East Lothian began to grow. Unlocking Potential made me think about the networks and relationships and I realised they are my biggest assets. We began to think of growing as a network, working collaboratively to have greater impact.