



\*\*\*\*\* Partnership for Procurement (P4P) new website is now live! \*\*\*\*\*

The team at P4P have had a busy few months. You can read more, below, about P4P support available to third sector organisations and our key events through September / October. Visit our new website to view news, current contract opportunities and the **new Ready for Business (RfB) Third Sector register**.

P4P hosted and sponsored the 'first' dedicated Social Enterprise Zone, at this year's, 9<sup>th</sup> annual *Meet the Buyer* event, organised by Supplier Development Programme (SDP). The zone also provided access to dedicated support agencies; Ready for Business and Co-operative Development Scotland as well as third sector consortia colleagues from CRNS and Haven Products who were on-hand to share their tendering experience.

15 local organisations attended our first P4P Roadshow event in Aberdeen on 30<sup>th</sup> October at the Town House, organised jointly with Aberdeen City and Aberdeenshire Shared Procurement Service and supported by Aberdeen third sector Interface; AVA and ACVO. The event was a fantastic opportunity for the P4P team to engage with the third sector in Aberdeen and inform participants about the range of supports on offer. Colleagues from Aberdeen shared procurement service within the council shared their commitment to facilitating the involvement of third sector organisations and supported business through procurement; Ready for Business (RfB) presented on the support available under RfB to support the delivery of public social partnerships (PSPs) and finally; we heard from Scarf CEO, who delivered a real-live example and shared their experience of bidding for and delivering contract opportunities. You can view speaker slides from this event on our P4P website.

P4P are keen to hear from third sector organisations across Scotland. Organisations can access a range of free services including:

**Support to develop partnerships or consortia** – exploring different models of consortia; providing practical support to build effective consortia/partnership agreements.

**Support with writing tenders** – for example, reviewing organisations' tender documents or help to prepare a 'tender library' which enable you to build a bank of information relevant to your organisation and experience

**Events and workshops** on collaboration and tender development

**P4P website and online resources** including the P4P ten- stage- guide to procurement, guidance documents and templates to support organisations' procurement journey and collaboration

**For more information about the range of support and information available from Partnership for procurement (P4P) and to add your details to the Ready for Business (RfB) Third Sector register. visit: [www.p4p.org.uk](http://www.p4p.org.uk)**